











AGM Member Update

2024 Club Overview Annual Report March 14, 2024

> BASILE LEWIS TFAM







Mission of the Board



We Strive To Make Sacramento United the Best Club Now and Into The Future

- Optimize the experience for our members
- Invest in infrastructure to ensure position of the Club for the future
- Provide resources to coaching staff and players
- Oversee and manage all non-soccer coaching activities

Board is always open for input on solutions to make the Club better

Vision Statement



"We strive to be the top Northern California club for both girls' and boys' individual development, to produce players for college and professional soccer, and for every player to develop a lifelong passion for the game."

Building a Winning Culture



- TD Reymond Harris has been going out and speaking to teams about our cultural expectations
- Who we are is primary
 - Focus on ourselves and what we need to do to improve
 - Others look at what we're doing
 - We are trend setters
- Where we are is secondary
 - We have joined the 'Elite League Platforms'
 - We continue to grow ourselves to maximize opportunities and exposure for our players
- Our Members are our Family

Building a Winning Culture

Bringing in new eyes to see the vision

- New Coaches brought in to the Club
- Our Coaching Education Plan leads to more and higher licensed Coaches
- Many Coaches enrolled in B, C, and D courses
- Mental Health Resource Program Development
- The Club has grown by 6 competitive teams
- The Academy continues to build and remains the life blood of the club
- Improved Communication has been a focus for this year
 - Growth in our Social Media platforms



Thank You!

FOLLOWERS

WWW.SACUNITED.COM

Mental Health Resource Program



- Resources Posted on our website
 - Mental Health Counseling Referrals
 - Medi-Cal Insurance Referral Info
 - Crisis Clinics and Hospital Information
 - Crisis Line Phone numbers and Info
- Mental Skills Performance Education
- Mental Health Workshop Series

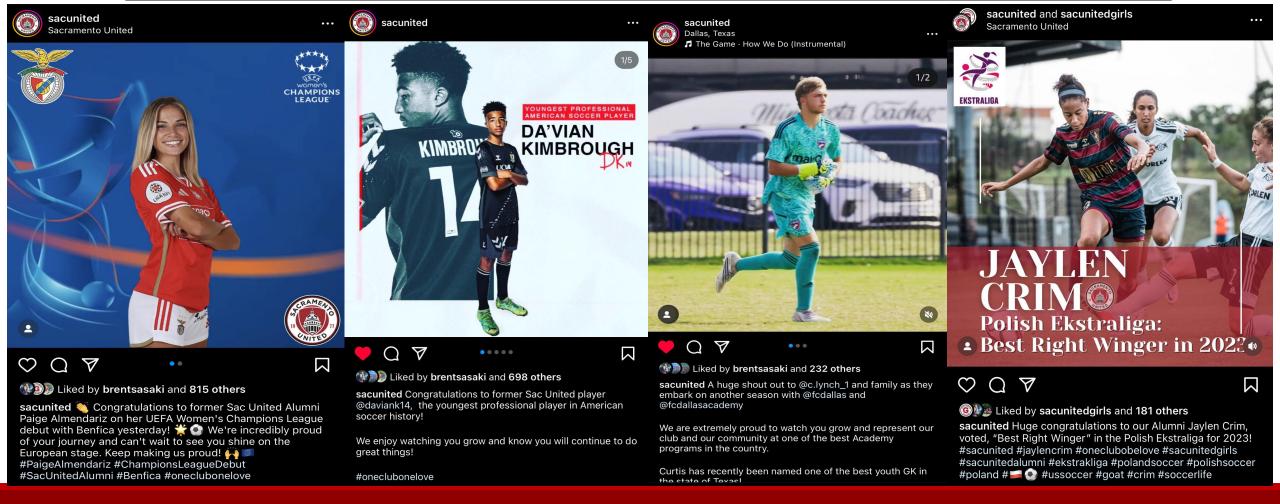


G6 x Sac Utd Partnership

- The partnership offers a holistic approach to player development, encompassing physical conditioning, technical skills, mental preparation, and personal growth.
- Long-Term Development Path: The collaboration between G6 Performance and Sac United is designed to provide players with a structured, long-term development path, ensuring they receive consistent support as they progress in their soccer journey.
- Data-Driven Performance Tracking: Utilizing advanced sports science and analytics, players benefit from tailored training plans and performance assessments, enabling continuous improvement.

Alumni Accomplishments







More College Commitments





Success Stories





More Success Stories





Finances-2023 FY



The Club does everything it can to make fees affordable while still having the financial resources to invest in continual improvements in fields, coaching staff, and training

environment.

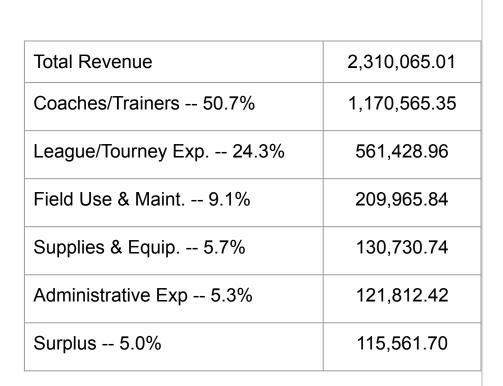
Total Revenue	2,120,151.88
Coaches/Trainers54.2%	1,149,627.76
League/Tourney Exp 27.3%	579,241.73
Field Use & Maint 10.04%	220,695.31
Supplies & Equip 6.6%	139,928.50
Administrative Exp 5.9%	124,501.41
Surplus4.4%	(93,842.83)

2023 Financial Recap

- Coaches/Trainers ---54.2%
- League/Tourney Exp. -- 27.3%
- Field Use & Maint. -- 10.04%
- Supplies & Equip. -- 6.6%
- Administrative Exp -- 5.9%

Surplus -- -4.4%

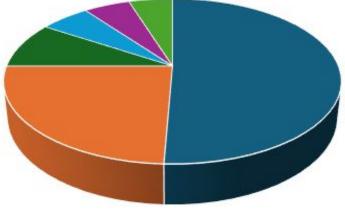
Finances - 2024 FY Looking to the Future Projections



2024 Financial Projections

- Coaches/Trainers -- 50.7%
- League/Tourney Exp. -- 24.3%
- Field Use & Maint. -- 9.1%
- Supplies & Equip. -- 5.7%
- Administrative Exp -- 5.3%
- Surplus -- 5.0%

s -- 50.7% Exp. -- 24.3%





Voting Process

Use the email that you use to login to your SportsEngine account to login to the Zoom meeting and identify yourself on the sign-in form with the same email used for SporsEngine. This will allow the proctors to validate voting eligibility by matching both_email addresses.

For example: SportsEngine email on file for my kids is sacunitedagm@gmail.com

- 1. Log into Zoom AGM meeting with email: sacunitedagm@gmail.com
- 2. Inside the Zoom chat. You will find the <u>AGM Sign In Form</u> link. Click it. It will have

you input the following information

- Email (Input SportsEngine email address)
 - Use your SportsEngine email. For example: sacunitedagm@gmail.com
- Input YOUR First and Last Name
- Submit





Voting Process (continued)

3. Following the conclusion of the AGM. Zoom will detail a report of the participants that attended the meeting. Only names and email addresses are detailed on the Zoom report

4. Using the report from Zoom, Proctors will match email addresses using Sportsengine & the Sign-in Sheet.

5. Upon validation, Sac United Proctors will email ballots to the email address that was verified.

6. Proctors will close the polls 2 hours from the time the email was sent.

7. Proctors will review the votes and determine a winner within 24hrs. Via email and post winners on the AGM page on www.sacunited.com/elections



Election Candidates

- a. Vice President
 - i. Brent Sasaki-Uncontested
- b. Director of Finance
 - i. Gustavo Vega-Uncontested
- c. Director of Managers
 - i. Ellen Martin
 - ii. Praneet Sharma
 - iii. Matt Durnell
- d. Club Secretary
 - i. Robert Moreno
- e. Club Registrar-Special Election
 - i. Danielle Dominguez-Uncontested



Questions?

March 14th, 2024